File 3: Sample profiles

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| --- | --- | --- |
| Respondents profiles (n = 230) | Frequency | Percentage (%) |
| Job experiences | 2 ~ 5 years | 30  | 13.0  |
| 6 ~ 10 years | 83  | 36.1  |
| 11 years ~ | 117  | 50.9  |
| Job positions | First-line manager | 113  | 49.1  |
| Middle-line manager | 108  | 47.0  |
| Senior manager | 9  | 3.9  |
| Main tasks | Production | 25  | 10.9  |
| Marketing/Sales | 21  | 9.1  |
| Management (strategy/planning, organization/HR, financing/procurement) | 106  | 46.1  |
| R&D | 22  | 9.6  |
| IT | 56 | 24.3 |

|  |  |  |
| --- | --- | --- |
| Organization profiles (n = 230) | Frequency | Percentage (%) |
| Main industry | Manufacturing | 69  | 30.0  |
| Energy/chemicals/utilities | 10  | 4.3  |
| Engineering | 17  | 7.4  |
| Financing | 7  | 3.0  |
| IT | 45  | 19.6  |
| Telecommunications | 9  | 3.9 |
| Wholesale/retails | 17  | 7.4  |
| Government/public area | 27  | 11.7  |
| Service | 29  | 12.6  |
| Business scope | Global business | 61  | 26.5  |
| Domestic business | 158  | 68.7  |
| Local business | 11  | 4.8 |
| Employee size | < 300 | 116  | 50.4  |
| 300 ~ 1000 | 87  | 37.8  |
| > 1000 | 27  | 11.7  |
| Sales(KRW) | < 1 billion  | 26 | 11.3 |
| 1 ~ 5 billion | 42  | 18.3  |
| 5 ~ 10 billion | 29  | 12.6  |
| 10 ~ 50 billion | 45  | 19.6 |
| 50 ~ 2 trillion | 41  | 17.8  |
| 2 ~ 5 trillion | 23  | 10.0  |
| 5 ~ 10 trillion | 6  | 2.6  |
| > 10 trillion | 18  | 7.8 |
| Whether used or not | Used | 170 (SaaS 88, PaaS 65, IaaS 17) | 73.9  |
| Not used | 60  | 26.1  |

*Notes*.KRW: Korean Won.